



## **Silent Influencing - Employing Powerful Techniques for Influence and Leadership**

*Michael Nir*

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**Silent Influencing - Employing Powerful Techniques for Influence and Leadership** Michael Nir  
Are you tired of not getting your message across? Of not being heard? Of having your boss always ignoring you and your spouse not caring what you think?

Silent influencing is THE guide for you. It will enable you to change how you interact with others, how to influence them and how to lead to results. With Silent Influencing you will succeed.

It includes world proven techniques and an easy to implement approach; Silent Influencing has in TWO DAYS REACHED AMAZON AMONG 250 ALL TIME BESTSELLER KINDLE FREE LIST.

## **Silent Influencing - Employing Powerful Techniques for Influence and Leadership Details**

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## **From Reader Review Silent Influencing - Employing Powerful Techniques for Influence and Leadership for online ebook**

### **Maria Miaoulis says**

Although I enjoy learning about nonverbal communication and how it can impact situations more so than verbal communication, I didn't much care for this book. There are many formatting and style errors that detract from the actual text. The illustrations though somewhat redeem the typos, but not by much.

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### **Stephanie says**

Considering this book was free, it's pretty good. I learned a lot about body language that I didn't know and nuances of the proper handshake.

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### **Haley Keller says**

This book is meant to teach you how to influence those around you by paying attention to their body language. It also gives tips on how to use your own body language in order to influence people to think a certain way.

Overall, I thought it was a good book. It's rather short, so it doesn't take long to read at all. Plus, I enjoy learning about body language and the influence it can have without us even realizing it. I will probably not put anything in the book into practice, especially since it's mostly business related, and I'm not usually in a position to use any of it. Still, I found it interesting to learn, and I can see the information in this book being useful to those who work in an office setting.

<http://hmweasley-blog.blogspot.com/20...>

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### **Dave says**

Okay, but no real revelations. Might be worth going back to on occasion

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### **Tom Hinkle says**

Good ideas. Basic "how to" steps in watching body language and how to utilize in your interaction with individuals.

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## **Mary Glass says**

### **How is this not body language?**

Because I am a flawed schmuck and yearn to believe improvement is possible for any of us I have a weakness for this genre that usually disappoints. As it did this time. Still, if you find yourself in a never-ending meeting, and who hasn't? Pick an exercise at random, just to see what happens. It beats watching the clock. The cartoons are charming but very stereotypical.

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## **Vicky Connelly says**

Useful reminders to remember when you want your voice to be heard and understood in a professional manner.

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## **Nick Reichert says**

Pretty quick read and some good ideas on interpersonal communications.

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## **Davis says**

### **Brief, thank God.**

The 2/3 of the volume that aren't advertising the author's other work are filled with information that is new and good. Unfortunately, the part that's good isn't new and the part that's new isn't good.

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## **Katy M says**

### **Very well presented useful information for anyone in a leadership role or hoping to get there.**

Mr. Nir is articulate, knowledgeable and not boring. For me, the last is important as, no matter how interested I am in the subject, if it's boring I won't read it. He presents his information as if he is giving a spoken seminar and uses all the "tricks of the trade" one is supposed to when giving an oral presentation. His method translates well into the written word using visual aids, humor, inviting audience participation, etc. Those having difficulty seeing the small print in the cartoons and text boxes, double tap or click on them and they will expand. This action also made these points stick in my mind.

I enjoyed the book and while I have seen much of this material elsewhere, I've not seen it all pulled together in this quite effective manner. There's something about this book that reminds me of "The One Minute Manager" or Tony Robbins (I've been privileged to attend two of his seminars;) life changing, thinking, behavior modification for success- in business or life.

I was also impressed with how he monitors and responds to the comments on Amazon.com. That was the deciding factor in my choosing to read his book.

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### **Sheila Good says**

If you are a person who enjoys a bit of innocent people watching, you might enjoy this book. A good explanation of our everyday body expressions and what they mean. How to recognize the silent influences, how to utilize, and maximize them in our personal and business life. A good informative read.

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### **Ken says**

#### **Quick read worth the time**

This was an interesting set of perspectives into the psychology of non verbal communication. A lot of the information seems like common sense, albeit not necessarily logical; however the reader can recognize much of what is described and will be able to apply the new knowledge.

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### **Rachael Southward says**

**Dumb**

**Dumb**

it was boring to me and I didn't like it at all, and I wouldn't recommend this to anyone. hope this helped some ppl

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